



Wine Talk: November 2009

The newsletter of Terroir Wines: Edition 9

Welcome to the November edition of Wine Talk, Terroir Wines' newsletter. We are eagerly awaiting yet another shipment from France to bolster our somewhat depleted stock so apologies for the 'Limited' comments on the order forms and some missing wines.

We have three special packs for you this month. Remember that the special packs attract a 15% discount instead of a 10% discount so if you order a special pack you really are getting a special deal (not that a 10% discount and free freight on your own selection isn't a good arrangement too)!

Domaine Saint Nicolas Sampler 6 pack

This is the first time we have offered a sampler from a single domaine, but we're certain that once you have tried Thierry Michon's biodynamic wines you will see why they are appearing on the lists of some of France's best restaurants. We are offering three reds and three whites, all from the Fiefs Vendéens appellation on the Atlantic Coast below the mouth of the Loire River.

Fiefs Vendéens Les Clous Blanc 2008 – a blend of Chardonnay, Chenin Blanc and Groslot which is a perfect accompaniment to seafood. We have had a lot of good feedback about this lovely wine!

Fiefs Vendéens Reflets Rouge 2008 – a blend of Pinot Noir, Gamay, Cabernet Franc and the very rare Negrette which is great with lamb and quail.

Fiefs Vendéens Cuvée Maria Blanc 2005 – a pure Chardonnay which is an unusual find outside Burgundy.

Fiefs Vendéens Cuvée Franc Blanc 2006 – a pure Chenin Blanc, the favoured white grape of this part of the Loire Valley.

Fiefs Vendéens Cabaret Rouge 2006 – A pure Cabernet Franc that is a delightful wine ready for drinking now. **Cabaret** is not a spelling mistake!

Fiefs Vendéens Cuvée Le Poire Rouge 2005 – This is one to surprise your friends with as it is 100% Negrette, a grape only found in one other area of France (Fronton in the south-west). A rare grape variety that produces an elegant wine with fine tannins that is able to be enjoyed after a short time in the bottle. This wine is drinking beautifully now.

The recommended retail price for this six-pack is \$250. The special price is \$212.50 (freight free).

You can learn more about Thierry from this clip, made by Domaine St Nicolas' American importer.

<http://www.youtube.com/watch?v=-j5m-ksNBBE>

Shiraz and friends from the Southern Rhone

Shiraz is Australia is well known for the big, bold reds that come from areas such as Heathcote and the Barossa Valley. In southern France there is an elegance to wines produced from this grape that is most appealing. In the southern Rhone and Ventoux, it is blended with other varieties such as Grenache and Carignan.

We have assembled five wines that show the incredible differences that soil, climate and winemaking techniques have on wines from this famous wine region.

Catherine Le Goeuil Cotes du Rhone Villages Cairanne Cuvee Lea Felsch 2006 (2 bottles – after you try one we’re certain you’ll want another !).

Chateau Unang Côtes du Ventoux Red 2006 – a beautiful wine from the Ventoux region.

Chateau Unang Côtes du Ventoux La Source Red 2006 – this wine is always a favourite at our wine tastings with its perfect blending of Shiraz, Grenache and Carignan.

Domaine des Grands Devers Côtes du Rhône Villages Valreas Red 2005 – an elegant wine from the Enclave du Papes north of Orange, where the Bouchard brothers produce wines in a beautiful valley between the villages of Valreas and Visan.

Domaine des Grands Devers Côtes du Rhône Villages Visan Red 2005 – an elegant red from the village of Visan.

The recommended retail price for this six-pack is \$164. The special price is \$139.40 (freight free).

Spring and Summer Rosé 6 Pack

Sunny days demand rosé and Chateau Unang’s 2007 rosé, which is a savoury, light-hued blend of Grenache, Cinsault, and Syrah (Shiraz) is delightful. The perfect starter for a BBQ or picnic.

The price for this pack is \$122.40 including freight (our RRP is normally \$144).

News from Terroir Wines

The reaction to our latest shipment of wines has been overwhelming! We have been delighted with the feedback and delighted with the many positive comments we have received at the wine tastings we’ve been conducting.

Because many of the Loire and Southern Rhone wines sold so quickly we have had to contact our suppliers to arrange another shipment. This was challenging for the suppliers as it was in the middle of the harvest! However they all went out of their way to ensure that we were supplied with the wines we need. The shipment is on its way and will arrive in early December.

Tastings at the Wursthau Kitchen in Hobart

We have been conducting regular tastings of our wines at the Wursthau Kitchen in Hobart. These tastings have been so popular that we are going to hold some extra tastings on the occasional Friday afternoon between now and Christmas. We will keep you posted about exact dates and times. You can also follow our updates on Twitter at twitter.com/food_tourist.

Where to find Terroir Wines

While our licence allows us to wholesale as well as retail over the Internet and by mail order we haven't really promoted the wholesale side of our business yet. Even so, you can find a selection of our wines in a few places, including:

Fall From Grace, 150a Main Road, McLaren Vale, SA

fallfromgracewine.blogspot.com

Bentley Restaurant and Bar, 320 Crown St, Surry Hills, NSW

thebentley.com.au

Wursthaus Kitchen, 1 Montpelier Retreat, Hobart, Tas.

wursthauskitchen.com.au

Smolt, 2 Salamanca Sq, Hobart, Tas.

smolt.com.au

The Pinot Shop, 135 Paterson St, Launceston, Tas

www.pinotshop.com

Brisbane St Bistro, 24 Brisbane St, Launceston, Tas

Glencoe Rural Retreat, 1468 Sheffield Road, Barrington, Tas

glencoeruralretreat.com.au

From small beginnings, we're hoping to gradually increase the number of retailers and restaurants pouring our wines. If you're interested, give us a call on (03) 6224 1236.

Grape Variety of the month: Sauvignon Blanc

Sauvignon Blanc is currently the flavour of the month. Across Australia bottles of Chardonnay are being replaced on the shelves of bottle shops by the ubiquitous Sauvignon Blanc, especially those from New Zealand.

However it is useful to remember that the 'home' of this grape is Sancerre in the Loire Valley. It is here that restrained, elegant wines of considerable complexity are produced from the hillsides of the stunningly beautiful terrain that surrounds this perfect hill-top village. Some time ago, we drank a Sancerre from 80 year old Edmond Vatan at Michel Bras restaurant in the Auvergne in central France. The wine was simply precise with perfect flavour and aroma and a long, long persistence on the back of the palate. Soft, caressing and perfect. We were entranced.

This convinced us to visit this jewel of a region and to try to find a Sancerre to import. We were lucky to be able to convince Daniel Chotard to supply us with his perfectly precise Sauvignon Blancs and his luscious reds made from Pinot Noir (Sancerre is not very far from Burgundy and reds made from the Burgundian grape variety are also permitted here).

Our first shipment of his stunning Sancerre white wines sold out within weeks but another is about to arrive. There are still a few bottles of the Cuvée Marcel Henri available at the Wursthaus Kitchen in Hobart if you want to try them. (We still have a few bottles of his Sancerre Rouge 2007.)

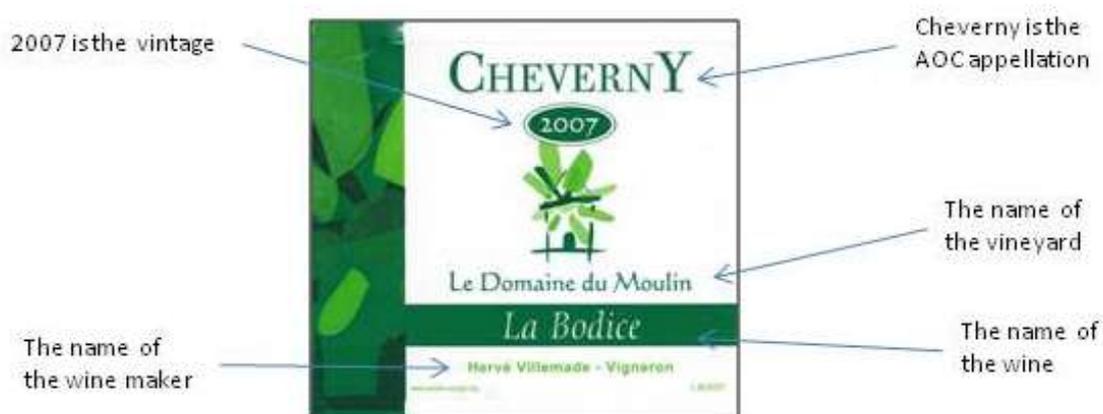
Sauvignon Blanc is also grown further west in the Loire Valley as you drive from Sancerre towards cities such as Tours and Angers. In the appellation of Cheverny, Hervé Villemade of Domain du

Moulin produces two beautiful wines that are very good value for money from a blend of Sauvignon Blanc and Chardonnay.

And for those of you with an interest in the evolution of grapes you might be interested to know that Sauvignon Blanc is the mother of the Australian favourite Cabernet Sauvignon! It is the offspring of Sauvignon Blanc and another Loire Valley favourite Cabernet Franc.

French Wine Labels Explained

This month we explain the label of the beautiful, natural wine from the appellation of Cheverny in the Loire Valley made by Hervé Villemade. We have chosen his *Domaine du Moulin Cheverny La Bodice Blanc 2007*. Hervé Villemade crafts stunning wines in this appellation using completely natural winemaking techniques. He does not use any chemicals or artificial fertilizers. He also does not use commercial yeasts to ferment the wine as these mask the flavour of the fruit. He allows the wild yeasts that are naturally present on the grapes to ferment the wine.



Order Form

Name:

Street:

Suburb: Postcode: State:

Telephone: Email:

Special - current newsletter selection	Price inc GST	Number	Sub-total
Domaine Saint Nicolas Sampler 6 pack	\$212.50		
Shiraz and friends from the Southern Rhone 6 pack	\$139.40		
Spring Rosé 6 pack	\$122.40		

Compose your own selection	Price per single bottle		
Chateau Unang Côtes du Ventoux Cuvee Adeline White 2006 LIMITED	\$30		
Chateau Unang Côtes du Ventoux Rosé 2007	\$24		
Chateau Unang Côtes du Ventoux Red 2006 LIMITED - (2007 SOON)	\$21		
Chateau Unang Côtes du Ventoux La Source Red 2006	\$31		
Chateau Unang Côtes du Ventoux La Croix Red 2005	\$50		
Chateau Unang St Gabriel (Carignan) Red 2007 LIMITED	\$24		
Domaine de Cascavel Côtes du Ventoux Cuvee le Cascavel Red 2005 LIMITED	\$23		
Domaine de Cascavel Côtes du Ventoux les Amidyves Red 2004	\$32		
Caravinserrail In Fine Côtes du Ventoux Red 2007 LIMITED	\$17		
Domaine des Grands Devers Côtes du Rhône White 2006 LIMITED	\$25		
Domaine des Grands Devers Côtes du Rhône Red 2006 LIMITED	\$19		
Domaine des Grands Devers Côtes du Rhône Villages Valreas Red 2005	\$28		
Domaine des Grands Devers Côtes du Rhône Villages Visan Red 2005	\$26		
St Jean du Barroux Cotes du Ventoux Oligocene Red 2004	\$55		
St Jean du Barroux Cotes du Ventoux White 2006	\$66		
Jean Marc Burgaud Morgon Les Charmes 2007 LIMITED	\$36		
Jean Marc Burgaud Morgon Côte du Py 2007 LIMITED	\$40		
Domaine Catherine Le Goeuil Cairanne Cuvee Lea Felsch 2006	\$29		
Domaine Mosse Anjou Le Rouchefer 2007	\$51		
Domaine Mosse Anjou Rouge 2007	\$42		

Compose your own selection	Price per single bottle		
Daniel Chotard Sancerre Rouge 2007	\$37		
Domaine Saint Nicolas Fiefs Vendeens Les Clous Blanc 2008	\$32		
Domaine Saint Nicolas Fiefs Vendeens Reflets Rouge 2008	\$32		
Domaine Saint Nicolas Fiefs Vendeens Cuvee Franc Blanc 2006	\$39		
Domaine Saint Nicolas Fiefs Vendeens Le Haut des Clous Blanc 2006	\$53		
Domaine Saint Nicolas Fiefs Vendeens Cuvee Maria Blanc 2005	\$53		
Domaine Saint Nicolas Fiefs Vendeens Cabaret Rouge 2006	\$39		
Domaine Saint Nicolas Fiefs Vendeens Cuvee Jacques Rouge 2005	\$50		
Domaine Saint Nicolas Fiefs Vendeens Le Poire Rouge 2005	\$55		
Domaine Saint Nicolas Fiefs Vendeens La Grande Piece Rouge 2004	\$70		
Domaine Stephane Guion Bourgueil Cuvee Domaine 2007 LIMITED	\$21		
Domaine Stephane Guion Bourgueil Cuvee Prestige 2006	\$23		
Domaine de la Garreliere Touraine Cendrillon 2008 LIMITED	\$30		
Domaine de la Garreliere Touraine Cuvee Cinabre 2007 LIMITED	\$32		
Domaine de la Garreliere Touraine Le Rouge 2007 LIMITED	\$27		
Domaine de Moulin Cour Cheverny Les Acacias Blanc 2006 LIMITED	\$40		
Domaine de Moulin Cheverny Domaine Blanc 2008 LIMITED	\$24		
Domaine de Moulin Cheverny Blanc La Bodice Blanc 2007	\$33		
		Total	

Note: Please send your order to wine@terroirwines.com.au, post it to GPO Box 2160, Hobart, 7001, Tasmania or fax to 03 62247552. We will then contact you to discuss payment arrangements. You can pay by credit card, cheque or direct bank deposit. If you order wine in lots of 6 (they can be mixed) we will pay the freight charges anywhere in Australia. If freight costs apply, we'll contact you and let you know how much it will be is before processing your order.

If you pay by cheque please make the payment to Quill Australia Pty Ltd, not Terroir Wines.